

SISLIOSCHOLAR DISSERIATIONS

Kaname K. Kuniyuki

Shougang Zhang, Amily Wang Guenier

Chinese Strategic Art U S Army Command and General Staff Coll, U. S. Army U.S. Army Command and Staff College, 2014-08-10 This book examines the ambiguities of Chinese strategic and military thought and introduces a new concept of Chinese Strategic Art to help analysts understand how the People's Republic of China PRC thinks about and practices strategy This book argues that there is a distinct Chinese strategic culture which combines with the principles of strategic theory to create Chinese Strategic Art The study uses a qualitative case study methodology and applies the Chinese Strategic Art framework to three case studies to evaluate and assess the subjective conditions that influence the PRC leadership's decision to use military force The three case studies are the Korean War the Sino Vietnamese War 1979 and the Sino Taiwanese conflict The study finds that the PRC will use military force as a means of developing or affirming relationships with other countries particularly the United States and the Soviet Union The study also finds that the distinct holistic approach of Chinese strategists which focuses on interrelationships and dialectical understanding influences their use of military force The study of Chinese Strategic Art is beneficial to US military officers as it not only expands understanding of the PRC s strategic decision making but may also complement US strategic thinking Translation. Reception and Canonization of The Art of War Tian Luo, 2022-04-27 The Art of War by Sun Tzu is an ancient yet invaluable Chinese military classic that is still relevant today This book presents a systematic and in depth investigation into the translation and reception of The Art of War in Western strategic culture Aided by three self built corpora this book adopts a mixed method of qualitative and quantitative analysis and takes both the core text and its paratexts of The Art of War into consideration The author highlights the significance of proper approaches to translating culture in regards to the core text and effective measures of culture reconstruction in regards to the paratexts It is revealed by this investigation that the translated Sun Tzu has undergone three major stages before its canonization in Western discourse The findings bring to light the multiple factors that contribute to the incorporation of Sun Tzu s strategic wisdom into Western culture For scholars interested in translation studies critical discourse analysis as well as strategic studies this book provides fresh insights and new perspectives Chinese Business Negotiation Shougang Zhang, Amily Wang Guenier, 2025-09-11 Chinese Business Negotiation offers readers a comprehensive insight into Chinese negotiation principles shaped by centuries of cultural tradition and contemporary global business dynamics Unlike competitive or zero sum approaches Chinese negotiation emphasizes harmony trust and long term partnerships This book introduces key concepts such as Shi strategic advantage through interdependence ethical wealth seeking and human centered empathy driven communication Structured across nine chapters the book blends historical wisdom with modern business applications providing practical frameworks for navigating cross cultural negotiations Readers will gain an understanding of strategic planning flexible adaptation and balanced communication in high stakes deal making Case studies including Lenovo s acquisition of IBM s PC division SANY s

acquisition of Germany's Putzmeister Midea's acquisition of KUKA Robotics and Tesla's negotiations in China illustrate how these principles drive success in real world scenarios This book serves as a valuable resource for business professionals scholars and policymakers seeking to deepen their understanding of Chinese negotiation culture By bridging Eastern and Western approaches it equips readers with the tools to foster cooperative mutually beneficial agreements in an increasingly Topics and Concepts in Literary Translation Roberto A. Valdeón, 2020-06-29 This book explores interconnected world literary translation in a variety of contexts The chapters showcase the research into literary translation in North America Europe and Asia Written by a group of experienced researchers and young academics the contributors study a variety of languages including English Spanish Italian Chinese French Japanese Dutch German and Swedish use a wide range of approaches including quantitative review of literary translations transfictional approaches to translation and a review of concepts such as paratexts intralingual translation intertextuality and retranslation and aim to expand on existing debates on translation and translation studies as a discipline The chapters aim to provide a panorama of the variety of topics and interests of contemporary translation studies as well as problematize some of the concepts and approaches that seem to have become the only accepted acceptable model in some academic quarters. This book was originally published as a special issue of Perspectives Studies in Translation Theory and Practice Chinese Management ShouQuing Wang, 2005

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Infantino, Jun Xue, 2024-07-29 This volume offers a unique comprehensive view of the contents context and potential of the Civil Code that in 2021 entered into force in the People's Republic of China The twenty three essays herein collected authored by distinguished Chinese and non Chinese scholars describe inner and outer perceptions about the Chinese Civil Code and analyze its likely impact within and outside the country In so doing they shed light not only on the comparative origins of current Chinese rules but also on the potential influence that these rules may have in comparative terms in the future Power of Bonding and Non-Western Soft Power Strategy in Iran Md. Nazmul Islam, 2022-12-09 This book comparatively assesses the China and India's soft power strategy in Iran By employing Joseph S Nye's Soft Power theory and forming the new concept of Power of Bonding this book formulated China and India's soft power narratives and applied it through the empirical analysis in Iran Based on this theory this book seeks explanations for the question of How China and India respectively strategically and comparatively use the soft power strategy in Iran To reach the find out this book compares the understanding resources strategies influences and uses of China and India's soft power in Iran under three thematic areas including power of bonding through cultural attractions and attributions political and diplomatic engagement and economic partnerships By analysing China and India's soft power strategy in Iran this book seeks to contribute to the soft power literature through a theoretical replication based on non Western soft power strategy the concept and its empirical application in China and India

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