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Dinana, Hesham Osama



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Organizational Culture in Tourism Marco Valeri,2024-02-06 This book analyzes the importance of innovation as the key driver of sustained success in the tourism industry and the knowledge sharing process It explores its impact on innovation capability and innovation performance of organizations With 12 chapters written by 22 contributors the book offers international reflections The first part of the book focuses on innovation management strategies and analyzes the importance of innovation as the key driver of sustained success in the tourism industry Tourism and hospitality firms develop innovations with specific objectives and goals in mind and have several approaches to measure performance accordingly The second part of the book focuses on knowledge sharing through case studies Chapters analyze the knowledge sharing process and its impact on the innovation capability and innovation performance of the firms The essence of knowledge sharing is to provide a

framework for management in their attempt to develop and enhance their organizational capability to innovate in tourism. This invaluable book provides both theoretical and practical insights into innovation strategies and knowledge sharing in tourism. It will interest students, scholars, and researchers as well as executives and practitioners in the field of tourism and hospitality management.

The Age of Influence Neal Schaffer, 2020-03-17. The Age of Influence is an essential guide for marketing professionals and business owners who want to create and implement a highly effective sustainable influencer marketing plan in order for their brands to succeed. We are amid an unprecedented digital transformation and tapping into this change is vital to any brand in today's climate. Social media has democratized authority and influence and information is created and consumed in ways that are constantly evolving. Internationally recognized social media marketing expert Neal Schaffer explains how that shift plays a significant role in online marketing in the Influencer Era. Influencer marketing is about establishing relationships, turning fans into influencers, and leveraging that influence to share your message in a credible and authentic way. In *The Age of Influence*, Schaffer teaches entrepreneurs, marketing executives, and cutting-edge agencies how to identify, approach, and engage the right influencers for their brand or product. Determine what resources to put behind influencer campaigns. Manage the business side of influencer marketing, including tools that will help measure ROI. Develop their brand's social media voice to become an influencer in its own right. This book is the definitive guide to addressing the issues disrupting marketing trends, including declining television viewership, growing social media audiences, effectively spreading their message digitally, and increasing usage of ad blocking technology.

Marketing and Advertising in the Online-to-Offline (O2O) World Dinana, Hesham Osama, 2022-10-28. The field of marketing has changed for the good as the lines between the online and the offline worlds continue to blur and merge as new metaverses emerge. The evolution of online to offline and offline to online strategies and business models are transforming the research agenda for academicians and work practices for professionals. Further study on this evolution is required to fully understand the opportunities and future directions. *Marketing and Advertising in the Online to Offline O2O World* presents an insight into online and offline marketing strategies and practices and focuses on the emerging trend in the online and offline worlds. The book also explores the potential use of emerging technologies such as virtual reality, mixed reality, and big data analytics in different marketing and advertising functions. Covering key topics such as consumer behavior, brand equity, advertising, and brand performance, this reference work is ideal for business owners, industry professionals, managers, administrators, policymakers, researchers, academicians, scholars, practitioners, instructors, and students.

Content Marketing Strategies For Dummies Stephanie Diamond, 2016-01-26. Drive your content marketing campaign toward success. Blogs and social platforms are all the rage right now, especially for strategists looking to cultivate influence among target audience members through content marketing. *Content Marketing Strategies For Dummies* explains how you can use content marketing to gain an edge over your competition even in the most crowded of marketplaces. This timely text introduces you to the Five C Cycle: Company, Focus,

Customer Experience Content Creation Channel Promotion and Closed Loop Analysis The Five C Cycle drives the creation and documentation of a targeted content marketing strategy and allows you to approach your content marketing campaign with confidence By helping you determine your company s focus uncover your customers experience with data develop channel promotions across social platforms create actionable online content and use closed loop analysis to build on previous success this will become your go to content marketing guide Content marketing entails creating and curating content online via blog posts social media platforms and more The goal is to acquire and retain customers by creating content that brings value to their lives and that encourages them to engage with your brand This easy to understand guide will help you do just that Analyze customer data to better understand your target audience s journey Leverage social platforms such as Facebook and Twitter to develop channel promotions Create and curate intelligent engaging content that leads to action Build upon your previous success with closed loop analysis Whether you work for a large corporation are part of a small business are a solo thought leader or are an educator Content Marketing Strategies For Dummies tells you how to gain a critical competitive advantage through targeted content marketing strategies EBOOK: Principles and Practices of Marketing 10/e JOBBER AND ELLI,2023-02-21 EBOOK Principles and Practices of Marketing 10 e **Small Business Marketing Strategies All-in-One For Dummies** ,2016-05-23 Transform your small business into a revenue generating machine with this step by step marketing resource Running a small business is a fun and rewarding experience It s even more fun and rewarding when clients and customers are clamoring to get a hand on your latest product or service And effective marketing is the key to making that happen In Small Business Marketing Strategies All in One For Dummies small business experts from the United States Chamber of Commerce walk you through every single step of designing launching running measuring and improving your company s next marketing campaign But don t worry with Dummies it s all about learning made easy You ll discover techniques that work in any kind of small business from full time trades to brick and mortar shops and online side hustles Starting at the beginning of the marketing process you ll move on to learn how to blend different marketing methods such as content social search and traditional to generate massive customer interest In this book you will Pour the foundation of your marketing strategy by defining your ideal customers sizing up your market and setting your goals Kick off a successful campaign the right way by picking the best software platforms and techniques to power your marketing Combine content marketing social media and traditional strategies to generate the perfect marketing and advertising mix Evolve past gut instincts and measure your results with hard data and reliable metrics Moving beyond individual strategies and techniques Small Business Marketing Strategies All in One For Dummies shows you how to blend every tool at your disposal into one effective marketing strategy It s a must read for any small business owner trying to grow their company

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